

# MOXIE MULTIFAMILY

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# ABOUT MX MULTIFAMILY

**MOXIE Multifamily** is the dedicated multifamily division of **MOXIE Real Estate and Development**, specializing in the brokerage of apartment communities. With a focus on market expertise, strategic positioning, and client-focused service, **MOXIE Multifamily** helps owners and investors navigate acquisitions and dispositions while maximizing asset value and investment returns.

X

**\$75M+**

TOTAL TEAM  
TRANSACTION  
VOLUME

X

**15**

YEARS IN  
BUSINESS

X

**1,000+**

UNITS SOLD

X

**RANKED #1**

IN MULTIFAMILY SALES IN  
2025 BY CARWM AND GRAR



# OUR SERVICES

WHERE WE SPECIALIZE

1

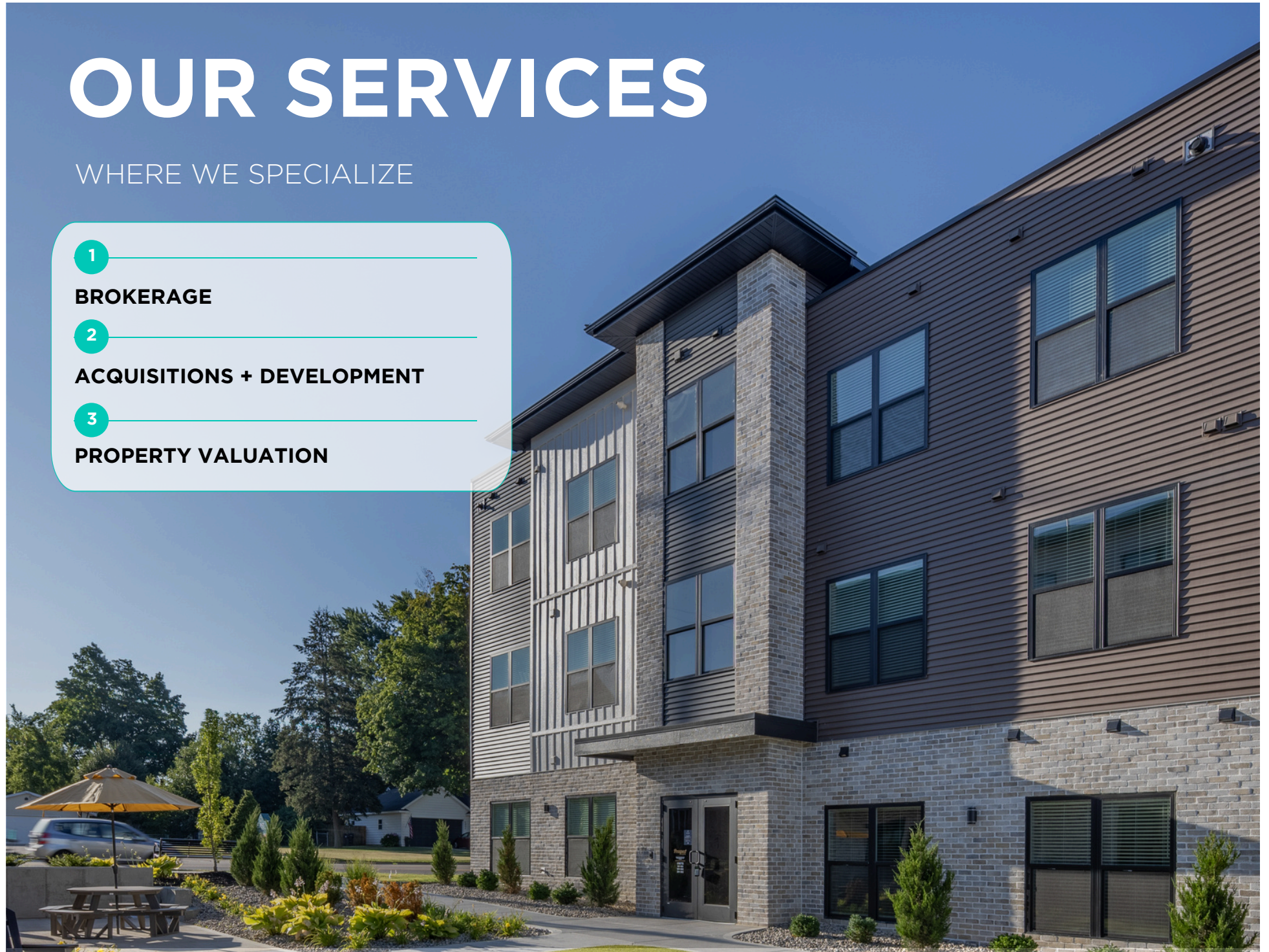
**BROKERAGE**

2

**ACQUISITIONS + DEVELOPMENT**

3

**PROPERTY VALUATION**



# MARKET EXPERTISE

How exactly will we market your listing?

1

Targeted Newsletter Blasts

2

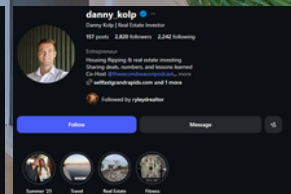
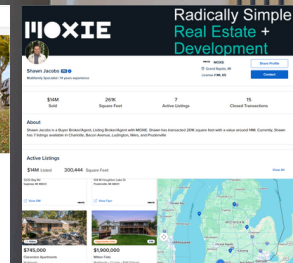
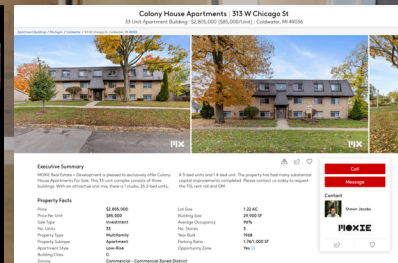
Pro Max Exposure on Loopnet

3

CREXI Pro Max Exposure

4

Listings featured our MX Multifamily Instagram & Facebook pages and on our Agents' personal pages



## WHAT SETS US APART:

### Broker Co-op Friendly

Unlike most commercial agents, we pay broker co-op and have a network of agents

# MX MULTI TRACK RECORD

Some of our Past Projects:

1

## ELMWOOD APARTMENTS - 31 UNITS

- **LISTING DESCRIPTION:** This 31-unit complex consists of a 7 unit and 24 unit building. The 24 unit building sustained extensive fire damage in 2024 and will require a full rehab.
- **SOLD PRICE:** \$800,000



2

## RIDGEWOOD APARTMENTS - 16 UNITS

- **LISTING DESCRIPTION:** This well-maintained 16 unit property boasts an attractive unit mix with 8-2br units and 8-3br units, consisting of 4 - 4unit buildings.
- **SOLD PRICE:** \$1.4M



3

## RIVER OAKS APARTMENTS - 59 UNITS

- **LISTING DESCRIPTION:** Built in the 1950's this 59-unit complex consists of two buildings. With an attractive unit mix, there is 1 studio, 19 1-bed units, 27 2-bed units and 12 2-bed lofts style units. Nineteen of the units were newly constructed in 2007 within the basement.
- **SOLD PRICE:** \$3,920,000



# MEET THE MX MULTI TEAM

## SHAWN JACOBS

Bringing a relaxed yet focused approach to commercial real estate, Shawn has cemented his reputation as a prominent leader in the industry, specializing in multifamily apartment building sales. In 2025, he proudly achieved the multifamily sales leader within the West Michigan Residential and Commercial Board of Realtors.

With a track record of identifying, sourcing, negotiating, and structuring over \$150M in investment sales, acquisitions, and developments, Shawn leverages his deep industry insight to empower clients and drive successful outcomes. As an active investor himself, Shawn understands the intricacies of repositioning and selling value-add multifamily from both sides of the table. His experience leading a multifamily acquisitions team for the largest apartment buyer in San Diego gives him the ability to provide clients with real-world guidance. He thrives on forging strong relationships based on trust and clear communication, ensuring that each transaction aligns with his clients' unique goals.

Outside of the office, Shawn loves to spend his free time boating on Lake Michigan with his golden retriever, Shae. An outdoor enthusiast, he enjoys traveling the world, hiking, and fly fishing. He believes that a balanced lifestyle fuels creativity and innovation in his work, making him a well-rounded advisor for his clients. As an active investor himself, Shawn understands the intricacies of repositioning and selling value-add multifamily from both sides of the table. His experience leading a multifamily acquisitions team for the largest apartment buyer in San Diego gives him the ability to provide clients with real-world guidance. He thrives on forging strong relationships based on trust and clear communication, ensuring that each transaction aligns with his clients' unique goals.



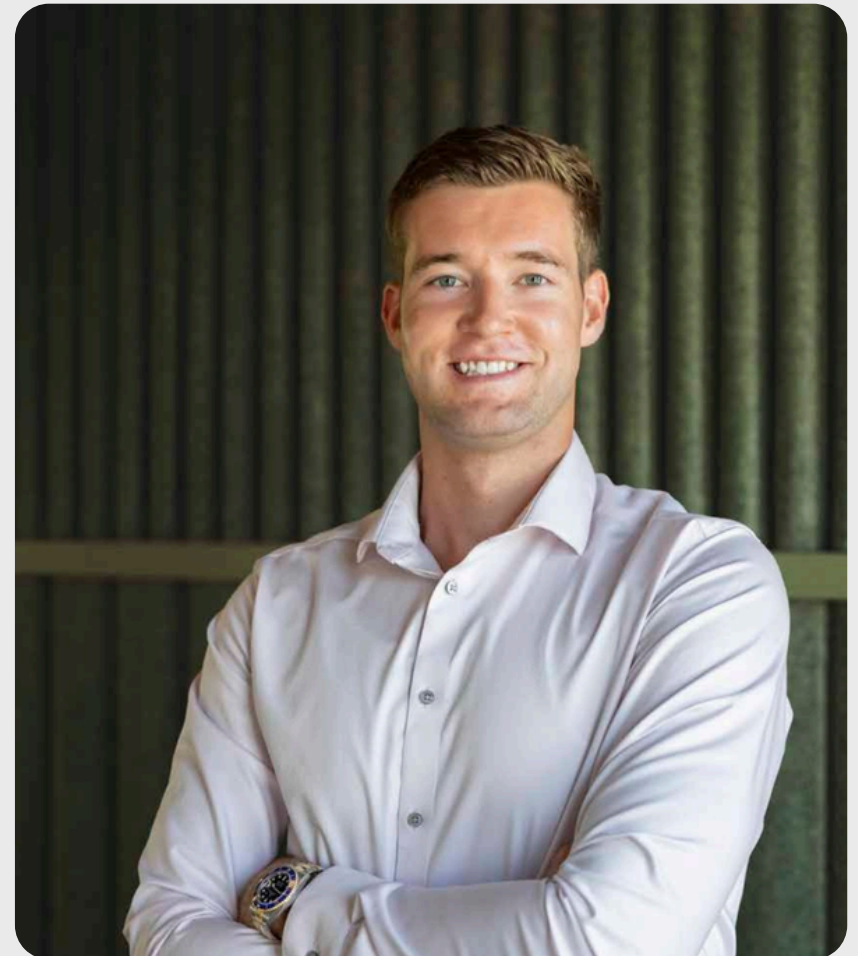
# MEET THE MX MULTI TEAM

## DANNY KOLP

Danny is a real estate investor and licensed agent with a strong ability to identify opportunity where others might overlook it. He specializes in distressed properties, helping buyers uncover hidden value while guiding sellers through complex transactions with confidence and clarity.

Danny began his real estate journey at Western Michigan University, where he earned a degree in Entrepreneurship while competing as a Division I basketball player. The discipline and competitive mindset developed on the court continue to shape how he approaches deals and relationships in the real estate world.

Outside of work, Danny enjoys traveling and spending time with his fiancé, Sarah. For him, real estate has always been about more than just properties—it's about building strong relationships and helping people move forward with confidence.



# MEET THE MX MULTI TEAM

## KYLE KIMBLE

Born and raised in Grand Rapids, Kyle has always been driven by a simple mission: connecting with people, encouraging growth, and helping others navigate important life decisions. After graduating from Grand Valley State University, he began his career in healthcare, working closely with families as they managed major life transitions. That experience built a strong foundation in empathy, communication, and problem-solving—skills that now serve him well in real estate.

Kyle spent five years with RE/MAX of Grand Rapids, building experience and relationships throughout the local market before joining MOXIE Real Estate & Development. Today, he focuses on multifamily investment opportunities across Michigan, helping clients identify properties that create long-term value and growth.

He is passionate about building community and creating opportunities through real estate, whether assisting a first-time investor purchasing a duplex or helping experienced buyers expand their portfolios to 50 units and beyond. Kyle believes that strong relationships, clear communication, and a long-term perspective are key to successful real estate investing.

